

healthy skin by dermatologists

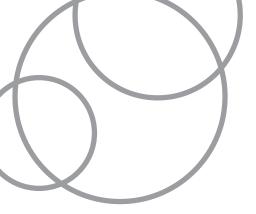


Skin & Cancer Foundation Incannual and financial report 2011 - 2012

our vision

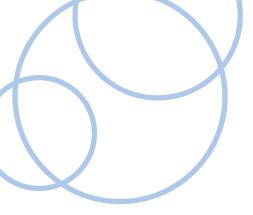
The Skin and Cancer Foundation Inc is a national centre of excellence in dermatology

Established as a not-for-profit foundation in 1987 by 38 leading dermatologists, it delivers three interaleted quality skin health programs: clinics, education and research



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our vision

To establish the Foundation as a leader in dermatology and skin health in Australia

our mission

clinics

To provide patient-focused, world class dermatological care

education

To lead the promotion of skin health in the community through education in dermatology, including dermatologists, trainees and health care professionals

research

To achieve global outcomes by contributing to dermatology research

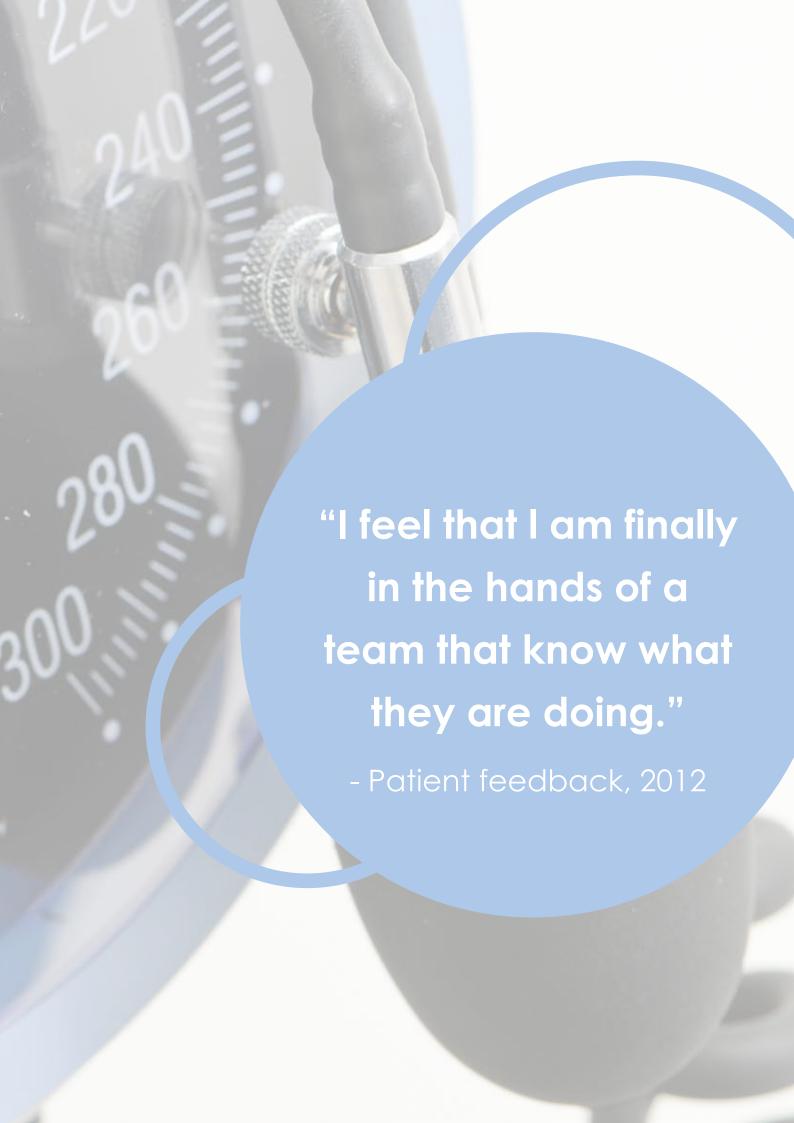
invigorate & sustain

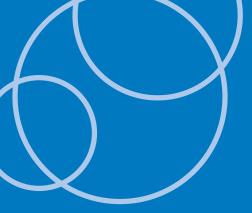
To invigorate and sustain the Foundation for the future

our focus

"Healthy Skin by Dermatologists"

This tag line has been added to the Foundation's logo as it sums up the Foundation's commitment to the community to foster healthy skin through service and advice provided by dermatologists - the skin experts





president's message

In 2011/12, the Foundation has continued to build its national focus on skin health by dermatologists.

This focus has been evidenced by a number of significant achievements during the year:

- 1. With the support of the Rotary Club of Melbourne, the establishment of the Rotary Dermatology Research Centre and associated Education Centre on the ground floor.
- 2. Development and rollout of a national online skin health education program for aged care workers, supported by our telehealth video service to residential aged care centres and general practices.
- 3. Conduct of a successful White Night Gala Ball with national awards going to dermatologists in Queensland, New South Wales and Victoria as Healthy Skin Award winners. Conduct of a successful skin health week leading up to the Ball promoting awareness, particularly of the risk of skin cancer and the impact of ageing on skin.
- 4. Release of an online 'skin health at any age program' and associated mobile app 'healthy skin by dermatologists'.
- 5. A leadership role in the development and submission for publication of a major statement on treatment goals in psoriasis, defining severity and treatment targets, supported by Australian dermatologists.
- 6. Introduction of a 'hot desk' for chronic dermatological disease patient support groups to assist in linking those burdened with these diseases with the various patient support groups.



7. Securing the support of additional ambassadors, including Ms. Deborah Hutton and Dr Joanna McMillan.

I would draw your attention to the major achievements section of this annual report for further information.



planning for the future

The Foundation's Board undertook a one day planning workshop to determine a new vision, mission and key objectives for the next three years. The workshop was facilitated by our Executive Director, Chris Arnold.

The success of the day was apparent with enthusiastic and vigorous engagement producing unanimously agreed upon objectives and key activities. The Foundation benefits from a diverse Board comprising seven dermatologists, a plastic surgeon, and members with finance, legal, marketing, governance, and planning & business expertise.

The current Strategic Plan may be found in detail on the Foundation's website www.skincancer.asn.au

hazel phillips bequest

In December 2011 the Foundation gratefully accepted a \$1million bequest from the Estate of Mrs Hazel Phillips. Mr Phillips, who passed away previously, had been a patient at the Foundation and wished to contribute to the Foundation's ongoing work in education and research.

A separate fund has been established in the Foundation's accounts from which the interest will be used to fund agreed projects approved by the Board. Other major Estate grants will be treated in the same way as a means of enhancing the sustainability of the Foundation.

retirements



In December 2011, Prof Robin Marks retired from the Foundation. Robin had led the Skin Cancer Management Clinic with the conduct of twice weekly sessions and is responsible for the training of many of our current dermatologists in this essential component of dermatology and skin health. Our sincere thanks to Robin for his contribution to the Foundation and to the skill set of many of our dermatologists. Robin continues his private practice at Kyneton.



Although not a dermatologist, Prof Anthony (Tony) Pennington has played a major role in bringing plastic surgeons to the Foundation to complement the skills of our dermatologists. He has led a group of six plastic surgeons who have assisted the Foundation with advanced surgery and complex closures following Mohs' surgery. We thank Tony for his wonderful contribution and wish him well with his full time professorship at the Royal Children's hospital.

One of the founding members of the Skin & Cancer Foundation, Dr Annette Callan finished up her duties upon retirement prior to Christmas. Annette helped establish the longstanding Hair Clinic at the Foundation. Annette has been a very strong supporter of the Foundation since its inception and her contribution will be sorely missed. She does however leave us in the enviable position of having Drs Jill Cargnello, Jack Green and Alfonso Perez continuing the hair service.

white night gala ball and healthy skin awards

For the second year the Foundation has conducted the White Night Gala Ball with associated Healthy Skin Awards. An active committee led by Board member Ms Jac Phillips provided an exceptional evening. This year's program was again a major feature for the year, bringing together dermatologists, sponsors and supporters from industry. New ambassador, Ms Deborah Hutton, MC'd the evening and we thank her for such a wonderful job. We are very pleased to have her as a new ambassador.

To this year's awards, were added a series of honorary mentions. Overall eight awards and honorary mentions were made across Australia recognising various contributions to skin health. The Ball will be held again in 2013, this time at the Grand Hyatt Melbourne. We look forward to seeing our members and supporters.

accreditation

governance

Significant progress has been made towards ISO and NSQHS accreditation. The formal audit will take place later in 2012.

new board appointments

Mr Chris Arnold - Executive Director, from November 2011

Mr Andrew Farr - Partner, Lander and Rogers Lawyers, (Workplace Relations) from November 2011

resignations from the board



Ms Kathryn Watt (November 2011).

Kathryn was for a number of years the sole non-dermatologist on the Board. Her contributions to the healthy state the Foundation are immeasurable. We extend our sincere thanks to Kathryn for her significant involvement and are delighted that she has agreed to continue as the Chair of our Governance Committee.

clinics

Last year we surveyed members to obtain feedback on the number and nature of existing clinics and the need for additions. Our aesthetics program has continued to expand carefully and early steps have been taken to support establishment of a vitiligo and pigment disorder sufferers support group as a precursor to commencing a clinic in 2012 - 2013. Patient numbers for the year were slightly up on last year, at approximately 28,000.

young dermatologists joined the foundation

Dr Alfonso Perez, Marguerite Seith and Hope Dinh have joined the Foundation in Hair, Nail & Aesthetics and Nail clinics respectively. Drs Anita Lasocki and Alana Tuxan are currently on Maternity leave. Limited rights of private practice have also been extended to young dermatologists to assist them with the transition from registrar to consultant.

This initiative is combined with the continuation of the Foundation's three-part seminar program (Transition from Registrar to Consultant) which is conducted for final year registrars in the latter part of each year. Our thanks to Dr Eugene Tan, currently undertaking a MOHS surgical fellowship in New Zealand, for his support in the Skin Cancer Management clinic.

support for use of botulinum toxin for hyperhidrosis

During the year the Foundation was an active supporter for the campaign to have Botulinum toxin prescribed by dermatologists for hyperhidrosis. For significant underarm sweating it is regarded as one the most efficacious treatments. Up until recently Botulinum toxin has not been available on the PBS for administration by dermatologists for this purpose.

education

registrars

The Foundation congratulates Victorian registrars who all passed their Australasian College of Dermatologists' fellowship examinations this year. The new facilities and education program provided by the Foundation in conjunction with the Victorian Faculty provide strong support and opportunities for registrars to succeed.

Our thanks go to our members who conduct training clinics and our sponsors for their support of formal education seminars and educational activities. Without these two essential supports the Foundation could not provide such a comprehensive education program delivering consistent results.

community education

The Foundation has given its community education program a substantial boost with the launch of a number of online skin health education programs. These are listed in my introductory remarks under achievements. These initiatives were supported by a Skin Health Week program, sponsored by Johnson & Johnson, leading up to the White Night Gala Ball and Healthy Skin Awards.

The support group hub established in the Foundation's research centre is available for use by representatives of chronic skin disease support organisations expands the Foundation's active support and recognition of the value of these vital organisations.

research

trials

This year the Foundation has significantly expanded its clinical trials program by in excess of 100% in dollar terms. With the benefit of an agreement with international clinical trials consortium, Probity Medical Research, expansion has been rapid and has necessitated the Foundation recruiting five additional trials nurses. This program will continue in future years.

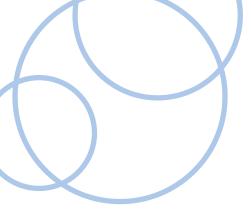
australasian psoriasis registry

The Australasian Psoriasis Registry has continued to expand with three major teaching hospitals in South Australia and Queensland coming on board consequently, the number of patients recorded on the Registry has expanded from 385 to 563 during the year. An active program continues to expand the number of sites.

During the year, Skin & Cancer Foundation Inc staff visited sites in New South Wales, South Australia and Victoria to conduct onsite training sessions for Australasian Psoriasis Registry users.

biologics masterclasses

Biologic Masterclasses were introduced in 2010 - 2011. They were held four times per year with two additional classes held during this year due to the level of demand. In 2012 - 2013, the Foundation is examining the possibility of running two masterclasses at interstate locations



Occupational Dermatology Research & Education Centre (ODREC)

Congratulations to A/Prof Rosemary Nixon who has added an appointment as Associate Professor in Dermatology at The University of Melbourne to her already impressive credentials. See ODREC report later.

Once again the Foundation would not have been able to accomplish as much as it has over the last 12 months without the hard work of our devoted and enthusiastic staff, spearheaded by our tireless Executive Director, Chris Arnold. On behalf of the Board I extend my gratitude to the passionate team that keep the Foundation running on a daily basis.

My thanks go to the Board who have again been active and strong supporters of the Foundation over the past year. My role as President has been made possible by the members of the Board, in particular the non-dermatologists, Andrew Farr (mentioned above) offering legal expertise; Patrick Burroughs (who steps down at this year's AGM), former Senior Audit Partner of KPMG and a member of the board of the Royal Children's Hospital, offering finance expertise and now chairing our Finance, Audit and Risk Management Committee (which will continue), and Jac Phillips, Senior Manager, Brand and Communications, ANZ Private Bank, offering fundraising, marketing and business development expertise, and Kathryn Watt continuing to chair our Governance Subcommittee.

We have been fortunate to continue to have had the honorary service of Zoe Bare, as board secretary. I wish her luck for the remainder of her confinement. In addition, I am grateful for the advice and support of Associate Professors Chris Baker, Greg Goodman (ex-officio) and Rosemary Nixon, and Doctors Michael Rich, Mei Tam, Hugh Roberts, Edward Upjohn and Mr Miklos Pohl.

foundation turns 25 years young on 24th october 2012

Time seems to have gone so fast. From the humble beginnings of 38 dermatologists in small premises, to today's significant national centre on skin health, the Foundation has come a long way.

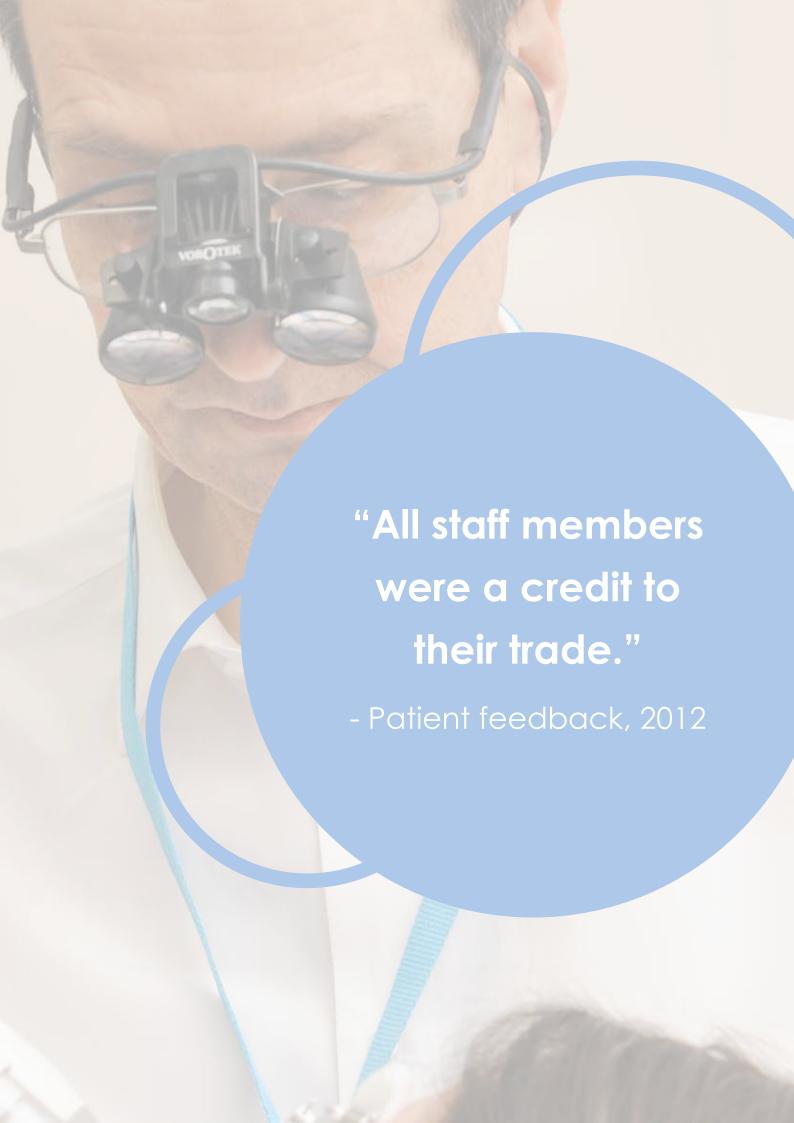
The Foundation's 25th anniversary date is 24th October 2012. It is a very proud moment and members' contribution to this vibrant organisation has been outstanding. Bring on the next 25 years!

Finally, this will be my last Annual Report as President. At the November 2012 AGM I will be standing down as President but will be remaining on the Board.

I look forward to working with the new President and the Board and in particular in my role as Director of Research. It has been a pleasure and a great journey to see the Foundation going from strength to strength. I wish it well in the future.

A/Prof Peter Foley

President





executive directors message

This year the Foundation has focused on strengthening existing activities and expanding national programs, particularly in skin health education.

focus on community education

A good deal of energy has been put into two online programs, one for aged care which commenced in association with a pilot developed in conjunction with Royal Freemason's Residential Aged Care Centre for aged skin.

The other initiative was a broad-based online healthy skin at any age program. It is important that the Foundation continues to expand online resources and activities on skin health.



We would encourage members and sponsors with information suitable for placement in our expanding online library of material to please contact me. We would be most grateful for any additions. Our thanks to the Victorian Minister of Education, Hon. David Davis for launching the aged care skin program which has been complemented by the telehealth program.

management changes

Jane English has taken on the broader role of Clinical Operations Manager (formally Nurse Unit Manager). Jane's experience over many years in the clinical area is recognised in this title. She has also led the Foundation's quest to obtain ISO9001 and the National Safety and Quality Health Service Standards (NSQHS) accreditation, for which we are most appreciative.

Mr Marc Brauer has left the role of Communications Coordinator. The role has now been upgraded and I am pleased to advise the appointment of Ms Karli Fountain as our Marketing Manager. Her considerable experience and expertise will play an important role in the Foundation's marketing and education activities We have also appointed Ms Catherine Bennett as an additional (part time) Nurse Unit Manager, shared with Noelene Gresswell. Catherine came to us with a wide variety of experience and has already made a significant contribution to our clinical team.

Finally, I am pleased to advise inform you that Ms Christine Veljanoski has been appointed as the Coordinator for Clinical Trials nursing team. With six nurses and an expanding program, Christine's management of the unit is important. She has also led the development of an extensive program of standard operating procedures. This is essential for trials and in our quest for accreditation.



activity

This annual report contains a summary of the Foundation's activities across its key areas; clinics, education and trials. It is pleasing to see expansion in all areas, due to the commitment and dedicated service from our members and staff.

finance

A surplus of \$142,000 (\$151,000 in 2011) has been recorded for the year. With funding tight, the Foundation has actively looked at diversifying its sources of revenue. This is evident through its agreement with Probity Medical Research, where we have actively driven a substantial increase in our clinical trial activity. At the same time considerable investment has been made by the Foundation in its education program, the Rotary Dermatology Research Centre and the further reduction of \$50,000 in the loan for the Foundation's premises. Please see more detailed comments in the Financial Summary commentary.

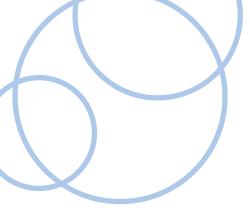
My thanks to the Finance Audit & Risk Management Committee, including Mr Patrick Burroughs (Chair), Drs Michael Rich and Mei Tam for their support and assistance.

telehealth

Dermatology is not a profession of large numbers. Any technology or system which enables more efficient deployment, use of resources or access is worthy of consideration. Telehealth, or in this case teledermatology, is one such opportunity.

The Foundation is a keen early adaptor of teledermatology as part of its pilot program in aged care with Royal Freemasons Residential Aged care Centre. The service is also available for GPs in rural and remote areas.

At the national level, the Australasian College of Dermatology has been active on the Federal Government Telehealth Advisory Group. I have attended as an ACD representative with Prof. Peter Soyer (University of Queensland). More recently, I have chaired a group involving Prof Soyer from dermatology, representatives from Ophthalmology and Rural and Remote Medicine colleges to produce a submission to the Federal Government seeking to expand teledermatology video conferencing to cover store and forward only ie, teledermatology without the video conference. Images and detailed patient information online can at times be sufficient for consultants to make a reliable diagnosis.



Although nothing surpasses face to face consultation, the current use of teledermatology video conferencing and the potential to use store and forward only provide valuable complements to improve the efficiency and accessibility of dermatology services. It is likely that our early submission on store and forward will be developed into a specific referral to MSAC, which is the group responsible for making recommendations for changes to the Medicare Benefit Scheme.

It is a pleasure to work with such an energetic and enthusiastic Board. Board Members Member contributions at the planning workshop and at meetings are highly valued. Thank you to the other Executive members, A/Profs Peter Foley and Chris Baker for their excellent contribution and support. I am convinced that the combination of technical dermatology expertise and management is certainly the way forward for an organisation like ours. It is clearly one of the reasons for the Foundation's increase in activity and focus over the past years.



My thanks also to the wonderful management team including Jane English, Clinical Operations Manager, Ms Sue Edwards, Customer Services Manager, Ms Karli Fountain, Marketing Manager; Ms Sue Davey and Karin Morris, Finance; Mr Simon Cumming, Data Manager, and Ms Christine Veljanoski, Trials Coordinator.

Finally, I would like to pay tribute to A/Prof Peter Foley for his outstanding support and energy as President. It is not possible to fulfil the role as Executive Director without the strong support of the President and indeed the Board.

My sincere thanks to Peter for fulfilling such a valuable role over the past three years and I look forward to working with new President in November, as well as continuing to work with Peter in his role as Director of Research.

Chris Arnold

Executive Director





major achievements

Rotary Dermatology Research Centre & Associated Education Centre

With the support of the Rotary Club of Melbourne, the Rotary Dermatology Research Centre was opened on 22^{nd} February 2012.

The Centre was launched by the Victorian Minister of Health and Ageing, The Honorable David Davis who congratulated the Rotary Club of Melbourne and the Foundation for establishing effective partnership with the first project being the Rotary Dermatology Research Centre.

The Centre is now home to the Research and ODREC teams, the Australasian Psoriasis Registry and includes an office and facilities for the soon to be appointed University of Melbourne Chair of Dermatology who will commence late in 2012/2013.

Annexed to the Rotary Dermatology Research Centre is a dedicated education space housing the microscopes for dermopathology, library and space for registrars and trainees to study and meet.

Attached to the Rotary Dermatology Research Centre is also a meeting room capable of seating around 12 to 15 people.

Members will be aware that we have had only the Conference Room as a meeting facility in the past.

This room will be a valuable addition.

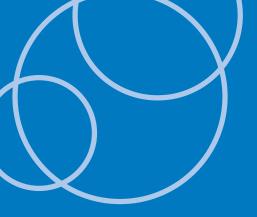












major achievements

White Night Gala Ball & Healthy Skin Awards

Skin Health Week culminated in the White Night Gala Ball and Healthy Skin Awards on Saturday 16th of June 2012. The ball was attended by around 230 people who had a thoroughly enjoyable evening. The night was chaired by Skin and Cancer Foundation Inc Ambassador Ms Deborah Hutton.

Our thanks goes to the Ball Committee headed up by Board member Ms Jacqueline Phillips and including Meryn Pratt, Deborah Keating, Chris Arnold and Karli Fountain. Thanks also to Renee Hancock and to staff at the Foundation for the substantial work which goes into such functions.



Johnson & Johnson Pacific was the major week sponsor of Skin Health Week. We express our thanks to Johnson & Johnson and to our Healthy Skin Award sponsors Janssen Cilag, Melbourne Skin Pathology, the Hazel Phillips bequest and the Rotary Dermatology Research Centre.

healthy skin award winners



Men's Health Magazine



Mallesons Lawyers



Patricia Crotty Alopecia Areata



Victorian Trades Hall Council





major achievements

Healthy Skin Education Tools



mobile app and online video

These complimentary online programs provide the community with ready access to information on skin at any age, how to look after it and common skin conditions.

The Healthy Skin app also provides simple information on how to check your own skin.

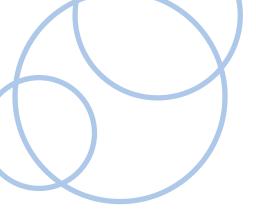
The emphasis being on checking your skin and if concerned seek medical advice – don't wait.



healthy skin pocket guide

This complimentary guide provides tips and tricks on how to care for your skin, information on common skin conditions and general information about the skin.





priorities for 2012/2013

- Undertake a national awareness project
- Roll out an additional two community education projects
- Complete fundraising for the Rotary Dermatology Research Centre
- Complete ISO accreditation
- Continue expansion of clinical trials
- Expand clinics, particularly vitiligo and pigment disorder clinic

With your help we can achieve these goals. To our members, supporters, government and the community broadly we say thank you for your wonderful assistance and generosity to date. We need your help to continue.

can you help us?

The Skin and Cancer Foundation Inc is a not for profit charitable foundation with deductible gift recipient status.

Our Foundation relies on the support of others to ensure we can continue with our commitment of providing world class care, education and research for skin disorders. See below for the range of ways on how you can support us.

fundraise

Start fundraising with friends and family. Sign up for an existing event in your region or create your own event with our online Foundation fundraising page. Simply visit our website and refer to the 'fundraise now' button on the home page for your convenience.

donation

Donate to our cause today. All donations of \$2 or more are tax deductible. Simply visit our website and refer to the 'donate now' button on the home page for your convenience.

bequest

If you wish to make a bequest a member of our Foundation is available to talk with you regarding your preferred option in addition to discussing our recognition of support program.

All donations of two dollars and more are tax deductible.



our foundation ambassadors



Dr Bert Berthold (Bert Salomon)

International Skin Ambassador



Ms Deborah Hutton

Healthy Skin Ambassador



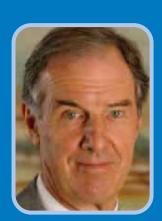
Dr Joanne McMillian

Healthy Skin Ambassador



Ms Catherine Gale

Professional Services Skin Ambassador



Mr John Calvert-Jones

Business & Corporate Skin Ambassador



our patron and board management



Governor of Victoria, The Honourable Alex Chernov, AO, QC (Patron)



A/Prof Peter Foley (President)



Dr Mei Mui Tam (Vice President)



Mr Patrick Burroughs



A/Prof Christopher Baker (Immediate Past President)



Dr Michael Rich



Ms Kathryn Watt
(Board Member to NOV 2011)



Dr Edward Upjohn
(Board Member)



Mr Andrew Farr (Board Member)



Mr Chris Arnold
(Board Member



Dr Hugh Roberts (Board Member)



Ms Jacqueline Phillips (Board Member)



Dr Rosemary Nixon (Board Member)



Dr Miklos Pohl (Board Member



Dr Gregory Goodman (ExOfficio Member)



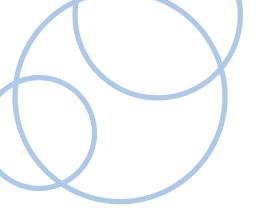
Dr Jim Butler (ExOfficio Member)



Dr Yan Pan (Registrar Representative)



Ms Rebecca Dunn (Registrar Representative)



sub-committees

governance

Ms Kathryn Watt A/Prof Peter Foley Mr Andrew Farr A/Prof Christopher Baker

Mr Chris Arnold

finance, audit and risk management

Dr Michael Rich Dr Mei Mui Tam Mr Chris Arnold Mr Patrick Burroughs

melbourne skin pathology

A/Prof Christopher Baker A/Prof Peter Foley Mr David Pinkus Mr Chris Arnold

quality and credentialing committee

A/Prof Christopher Baker Mr Chris Arnold Dr Angela Webb Dr Tim Rutherford

Ms Jane English

Mr Simon Cumming

visiting consultants

aesthetics clinic

A/P Greg Goodman Dr Phil Bekhor Dr Belinda Welsh

advanced surgery

Dr Adam Sheridan Mr Nigel Mann

A/Prof Anthony Penington

Mr Miklos Pohl Ms Angela Webb Mr Dean White Ms Sophie Ricketts

Mr Simon Overstall

Mr Edmund Ek

biologics

A/Prof Peter Foley A/Prof Chris Baker Dr Anna Braue Dr Katherine Armour

Dr Shobha Joseph

contact dermatitis clinic

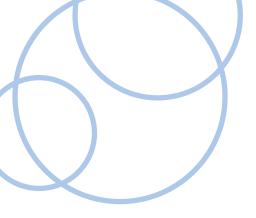
Dr Mei Mui Tam Dr Bruce Tate

grenz

Dr Michael Webster Dr Mignon Moyle

hair clinic

Dr Annette Callan Dr Jack Green Dr Jill Cargnello Dr Alfonso Perez



hyperhidrosis clinic

Dr Catherine Scarff

Dr Vanessa Morgan

Dr Kamaldeep Sandhu

laser clinic

Dr Michael Rich

liaison clinic

Dr Josephine Yeatman

Dr Melissa Thomas

melanoma clinic

Dr Diana Tran

Dr Michael Rich

men's health

Dr Anthony Hall

mohs' surgery

A/Prof Gregory Goodman

Dr Edward Upjohn

Dr Tim Rutherford

Dr Philip Bekhor

Dr Vanessa Morgan

nail clinic

Dr Anne Howard

Dr Marguerite Seith

Dr Hope Dinh

occupational dermatology

Dr Jenny Cahill

Dr Helen Saunders

A/Prof Rosemary Nixon

oral mucous membrane clinic

Dr Jonathon Tverskey

Dr Carol Burford

Dr Eric Poon

phototherapy

A/Prof Christopher Baker

Dr Phillip Lane

Dr Kamaldeep Sandhu

pdt

Dr Kamaldeep Sandhu

psychology

Dr Sebastiana Biondo

radiotherapy

Dr Jim Butler

Dr Michael Webster

Dr Mignon Moyle

skin cancer management

Prof Robin Marks

Dr Hugh Roberts

Dr Michelle Rodrigues

Dr Claire Grills

Dr Michelle Goh

Dr Eugene Tan

transplant

Dr Alvin Chong

Dr Michelle Goh

Dr Carol Burford

Dr Sarah Brennard

foundation staff

management

Mr Chris Arnold (Executive Director)

Ms Jane English (Clinic Operations Manger)

Ms Sue Edwards (Admin Manager)

Ms Karli Fountain (Marketing Manager)

Ms Sue Davey (Finance Manager)

Ms Christine Veljanoski (Trials Coordinator)

Mr Simon Cumming (Data Manager)

clinics



The Foundation is most appreciative of the continued support of its members in the conduct of specialist and teaching clinics which provide needed services the community These are at the heart of the Foundation's raison d'être. Each year it is pleasing to welcome our new colleagues who have completed their ACD Fellowship training and who continue to build their expertise through participating as consultants in Foundation clinics.

The Foundation has also provided the opportunity for a number of new consultants to conduct, in addition to the Foundation sessions, a limited number of private practice sessions to expand their experience and provide additional services patients. This practice will continue. I would like to pay tribute to two persons who have retired from the Foundation during the year and who have given outstanding service over many years. The President referred to them in his report.

prof anthony (tony) pennington

A leading plastic surgeon, Prof Pennington has led the involvement of plastic surgeons in the conduct of cancer surgery and training at the Skin and Cancer Foundation Inc. His success is evidenced by the high level of surgical training received by dermatology registrars and the presence of six plastic surgeons supporting clinics. Tony has recently been appointed to a full-time Chair at the Royal Children's Hospital. We will miss him and thank him for all his strong support and contribution.





prof robin marks

Prof Marks is a well-known member and supporter of the Foundation. His leadership in international and national dermatology, previously at St. Vincent's Hospital as its inaugural professor and at the Foundation is both recognised and sincerely appreciated. In December, Robin retired from the Skin and Cancer Foundation Inc where he has run the Skin Cancer Management Clinic twice weekly over many years. Such a major contribution is very hard to replace. We are delighted that one of Robin's protégé's and now Board member, Dr Hugh Roberts has stepped in to run the clinic on a weekly basis supported by a number of other dermatologists. Robin continues his private practice at Kyneton and will no doubt continue his involvement in some way as a friend of the Foundation in years to come.





accreditation

Preparation continues for ISO accreditation with an audit survey late in 2012. The process and workload involved is substantial, particularly for our first time. Our preparation program is thorough and has included assistance from external consultants. The cost financially and of internal resources is significant. However, as a centre of excellence in dermatology, the Foundation is committed to achieve and maintain ISO accreditation and status.

skin pathology

Following the commencement of Rod O'Keefe this year, the team at MSP has continued to grow. MSP, a partnership between Melbourne Pathology and Skin and Cancer Foundation Inc, provides a valuable specialised dermatopathology service to doctors and patients. It also assists the Foundation financially in funding its other programs and activities.. The Foundation appreciates and acknowledges members support to this important service and funding resource of Foundation.

credentialing and quality committee

My thanks to the members of the Committee: Angela Webb, Tim Rutherford, Jane English, Chris Arnold and Simon Cumming for their contribution during the year. This Committee is most important to the Foundation in ensuring that clinical standards are , monitored, evaluated and were necessary improved.

goals for 2012/13

- Complete ISO accreditation.
- Expand activity of the Credentialing & Quality Committee in line with ISO guidelines.
- Engage additional consultants for clinics.
- Develop new specialised clinics such as Introduction of the vitiligo/pigment disorder clinic.

A/Prof Chris Baker

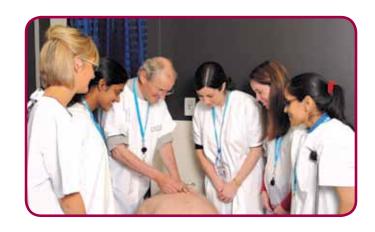


education

This year again we are delighted to congratulate our final year Victorian registrars, all whom have passed their fellowship examinations. We are also pleased that a number of these trainees are already indicating that they will be joining the Foundation's clinics as consultants in 2013.

education centre

Adjoining the new Rotary Dermatology Research Centre is a new dedicated Education Centre for trainees. For the first time trainees will have space which includes meeting, dermatopathology and library facilities, together with a tearoom. This facility will add a further dimension to the support provided by the Foundation to trainees.



new appointments

We are delighted that A/Prof Rosemary Nixon has added the title of Associate Professor from the University of Melbourne. Dr Alvin Chong has also moved his University of Melbourne appointment to the Skin and Cancer Foundation Inc. As we continue to expand both education and research, it is pleasing that in 2013 there will be the part-time presence at the Foundation of the first full-time Chair in Dermatology from the University of Melbourne. We look forward to working with this new appointee.

surgical training

Dr Alvin Chong has again coordinated a series of training sessions both for our registrars and for GPs. Our thanks go to Dr Chong for these valuable seminars.

foundation seminar program

Thanks to our members and guest lecturers who provide material and conduct sessions, and to our valued sponsors who support these sessions, the Foundation has been pleased to continue its education program during the year of:

- clincal meetings
- updates
- skin schools (for registrars)
- dermatopathology training sessions (for registrars)

We are pleased to advise that the Tasmanian registrar can now also participate in sessions which are conducted in the Foundation's conference room via a recently installed video conferencing facility. It is the Foundation's intention to expand these offerings in the future.

nurse education

The Foundation has continued to roll out a regular nurse education program for dermatology nursing. This year's sessions have included presentations by Dr Hugh Roberts (Non melanoma skin cancers), Dr Kamaldeep Sandhu (Vitilago) and Ms Amanda Palmer (Patch testing update). Sessions have been well supported by private practice nurses and we thank for their ongoing contribution to dermatology nurse education.

Thanks to Jane English, our Clinical Operations Manager for developing this program, which expands on the 2011 program.

administrative staff training

The Foundation has continued to support staff undertaking government funded certificate courses as well as internal training.

OH&S representatives have participated in Victorian WorkSafe approved courses.



biologic masterclasses

During the year the Biologics Masterclasses were again a great success. By providing this education to those involved in providing biologic clinics around Australia, the Foundation is also paving the way for the expansion of the Australasian Psoriasis Registry through participation of additional service providers. (see Research)

community education

As mentioned in the President's Report the Foundation has been very active in expanding its community education through the provision of skin health and aged care programs.

These national programs are available online.

The Foundation will be expanding its suite of programs over the ensuing year.

goals for 2012/13

- Secure funding for additional registrar positions.
- Expand online community education programs
- Continue Biologics Masterclass program



research

2011/12 has heralded a very substantial increase in the activities of the Research Department, particularly in the area of clinical trials.

rotary dermatology research centre

With the strong support from the Rotary Club of Melbourne, the Rotary Dermatology Research Centre has been established on the ground floor. This Centre will provide a home for the Foundation's research team and a place for the incoming Chair in Dermatology at the University of Melbourne to spend part-time collaborating with the Foundation on both education and research.

clinical trials

With the addition of five new trials nurses, the clinical trial program at the Foundation has substantially expanded. Many of these trials come through our international collaboration with Probity Medical Research.

The Foundation was Australia's first dermatology centre selected by PMR for collaboration and the undertaking of clinical trials.

As part of our growth, I am pleased to have Christine Veljanoski take on the coordination of the trials nurse team. This is essential for our day to day operations to run smoothly. My thanks to Christine also for the substantial work she has undertaken on developing standard operating procedures for our trials program.

These procedures will stand us in good stead for our accreditation audit in 2012/13. The trials program has also been well supported by Clinical Trials Connect (CTC) which has been instrumental in recruiting patients for many of our clinical trials. The online recruitment includes an ability to screen potential trial participants is invaluable.





australasian psoriasis registry

As part of the research division we are pleased to host the Australasian Psoriasis Registry.

During the past financial year, three new sites (Royal Adelaide Hospital, Flinders Medical Centre and Princess Alexandra Hospital) have joined the Australasian Psoriasis Registry. With the new sites adding to the steadily increasing numbers of patients entered by the existing sites, there has been a steady increase in the number of patients enrolled in the Registry, with numbers increasing from 385 to 563 patients. This figure now represents over 25% of Australians receiving biologic therapies for their psoriasis.



Skin & Cancer Foundation Inc staff visited sites in New South Wales, South Australia and Victoria to conduct onsite training sessions for Australasian Psoriasis Registry users.

A/Prof Peter Foley

Research Director



occupational dermatology research & education centre (ODREC)

Our Patchcams database continues to be of great assistance, in both collecting data electronically in the clinic and as a wonderful resource for both the Occupational Dermatology Clinic and the Contact Dermatitis Clinics, with over 7,600 patients now having been patch tested in the respective clinics since 1993 and 2001. Mandy Palmer continues to do an amazing job in managing our database.

We are now rolling out our national database, which means that clinics all over the Australia will be able to use Patchcams and enter de-identified patient data, so that we can start to gain a national perspective on patch testing. We have received further funding from Epiderm to continue this project, which was originally supported by Safe Work Australia and Epiderm.

Our Contact Allergen Bank has gone from strength to strength. Dermatologists from around Australia contact us for the supply of specific patch tests for particular patients, especially when they do not have access to uncommon allergens. There are approximately 40 registered users of the Contact Allergen Bank and patch tests were supplied to over 130 patients in 2011-2012. Thanks to Mandy Palmer again for all her work in facilitating this, together with our wonderful admin person Allison Muis. Thanks also to Sue Byers for filling in when Mandy was away.

Permanent part-time employees Mandy Palmer and Dr Jenny Cahill have continued to make a wonderful contribution to ODREC over the last year. In addition, Dr Georgina Lyons, who worked with us for just a few months in late 2011 and published several papers, was recently appointed as the Foundation Resident for 2013. Dr Sarah Gamboni was employed as a Research Fellow at ODREC from February to August 2012 and has also achieved an impressive number of publications in a short time. All will be listed in the 2012-2103 Annual Report.



Other collaborators have included registrars Drs Shyamalar Gunatheesan, Yan Pan and Ann Boyapati; Dr Friyana Bhaba, who was successful in attaining a dermatology registrar position in 2013 and former Foundation Resident Dr Stephanie Tan, who also contributed to a book chapter on Occupational Skin Cancer with Professor Malcolm Sim.



Our website, www.occderm.asn.au had 21,508 hits from 1 July 2011 to 30 June 2012. 93% of users were new visitors. The top 5 countries accessing the site were USA, Australia, UK, Canada and India. SafeWork Australia published our recent summary of 18 years of Occupational Dermatology Clinic data in March 2012. See their website, http://www.safeworkaustralia.gov.au under Publications

We hold a Journal Club in contact dermatitis approximately 6 times per year, and also organized the Contact Dermatitis Session at the Annual Scientific Meeting of the Australasian College of Dermatologists in May. Speakers included registrars Drs Ann Boyapati, Jonathan Ng, together with Drs Georgina Lyons, Friyana Bhaba, Sarah Gamboni and myself. Ann was awarded the John Fewings prize for the best speaker at the session, donated yearly by the Foundation in memory of John, who was a wonderful contributor to contact dermatitis at the Foundation, before his untimely death.

We have a steady stream of visitors to the Occupational Dermatology Clinic from overseas, interstate and locally, including Sri Lankan dermatologist Dr Nishan Amerasinghe and dermatologist Dr Jack Shannon from Woollongong.

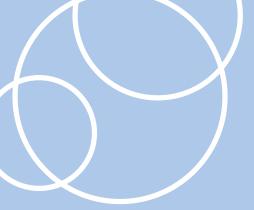
Associate Professor Rosemary Nixon was an invited speaker at the APEODS meeting in Chandigarh, India in October 2011 and at the AAD meeting in San Diego in March 2012. She also spoke at the American Contact Dermatitis Society meeting in San Diego. She was a member of the Scientific Committee and an invited speaker for the European Society of Contact Dermatitis meeting in Malmo in June 2012. She continues as a member of the International Contact Dermatitis Research Group (ICDRG).

Dr Jenny Cahill presented a review of 18 years of data from the Occupational Dermatology Clinic, which received second place in the Young Investigators' competition at the APEODS meeting in Chandigarh. Jenny also received a Travel Grant to attend the ESCD meeting in Malmo where she presented work on spearmint allergy and oral lichen planus, which has been subsequently published by Dr Shyamalar Gunatheesan. Rosemary and Jenny were joined by colleagues Marguerite Byrne, Hope Dinh and Claire Grills for corporate skin checks during the year. We are most appreciative of their assistance, which helps to finance ODREC research.

Finally I was pleased to be recognised as an Honorary Associate Professor by the University of Melbourne, as well as by Monash University previously. I would like to pay tribute to the stewardship of the Foundation by the retiring President, Associate Professor Peter Foley, and the continuing leadership provided by the inspirational Executive Director, Chris Arnold.

A/Prof Rosemary Nixon

ODREC Director



patient stories

My time at the Skin & Cancer Foundation Inc began in March 2011 when my GP recommended that, due to my fair colouring and lack of sun protection in my early days, I make an appointment to have mainly my face examined and treated for skin cancers. We proceeded with treatment only to postpone it whilst I had a stem cell transplant for my existing condition, Multiple Myeloma in April 2011. Upon resuming treatment in August, I found the Foundation as a whole were very kind and considerate as to my recovering condition.

I ventured into the Foundation numerous times for additional treatment and each time I was greeted cheerfully by all members of the staff. This kind of attitude certainly goes a long way in settling you down before treatment. My Treatment has not finished yet and I certainly will be returning to the Foundation with the confidence that I will be in good hands.

Ian Skin Cancer patient



I have been going to the Skin and Cancer Foundation Inc since May 2007 for treatment of my psoriasis under the care of specialist Professor Peter Foley. During that time the clinic has managed to treat and manage my psoriasis through a mixture of narrow band UVB treatment, various topical treatments based with cortisone, vitamin D, tar and diprozone. When my work changed and travel made the treatment more problematic, significantly impacting my psoriasis, the clinic moved me through oral treatments to the highly successful biologic drug.

The clinics I have attended are thorough, have allowed my adapt to a changing lifestyle, and most importantly have significantly improved and given me relief from my psoriasis. The staff, nurses, registrars and consulting doctors work effectively together and treat me proactively also running tests to ensure no complications arise (noting I am also an insulin dependent diabetic). In my experience as a patient the clinics staff, care and ongoing treatment have been second to none. Without the clinic my psoriasis would have affected my life in almost every facet. Now it's a small consideration.

Graham Browne

Psoriasis patient



patient support group (AASA)

In 2011 - 2012, the Alopecia Areata Support Association (AASA) further enhanced its relationship with the Foundation. In particular we would like to record our pleasure at receiving one of the Foundation's Healthy Skin Awards in May this year. In the past decade, the Association has benefited from being able to meet and hold educational functions in the Foundation's premises at no cost. We have also been able to call on dermatological expertise for current knowledge about research and treatment to the benefit of our members.

In 2011 an AASA volunteer has been attending the Foundation's Hair Clinics. This has allowed us to disseminate practical information about coping with alopecia and to talk informally with patients attending the clinics. In addition, this has provided us with valuable opportunities to work with the Foundation's staff especially Jane English and Chris Arnold, in the preparation of a grant application.

Although the application was not successful, the challenge of developing ideas around the integration of psychosocial care and peer support in dermatological care, across diagnostic categories, has proved timely. The background to the application has become an important part of the rationale underpinning the Foundation's innovative proposal of a "Patient Support Group Hub" in the new area of the building.

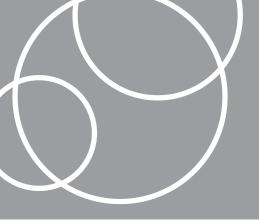
We are looking forward to working with the Foundation and other dermatological support groups, to establish the Foundation's capacity to offer a strong psychoeducation program which integrates condition specific information with skills development, to assist patients in managing illness-related challenges. The unmet psychosocial needs of dermatology patients across diagnostic categories, is well documented.

The collaboration of a number of support groups will create a 'critical mass' with similar interests which can contribute to comprehensive support for dermatology patients and add to the Foundation's advocacy for excellence in dermatological care.



Patricia Crotty

Alopecia Areata Support Association



publications and presentations

Professor Rodney Sinclair

2012 Anti-IL-17 Receptor Antibody AMG 827 Leads to Rapid Clinical Response in Subjects with Moderate to Severe Psoriasis: Results from a Phase I, Randomized, Placebo-Controlled Trial KA Papp, C Reid, P Foley, R Sinclair, DH Salinger, G Williams, H Dong, JG | Journal of Investigative Dermatology 2012 Demodex in an aerobic environment on the eyelashes AK Nath, DK Timshina, DM Thappa, R Sinclair | Australasian Journal of Dermatology 53 (2), 159-160 2012 Association analysis of Estrogen Receptor Beta gene (ESR2) polymorphisms with female pattern hair loss L Yip, S Zaloumis, D Irwin, G Severi, J Hopper, G Giles, S Harrap, R | British Journal of Dermatology 2012 Characterization and causal investigations of an alopecia syndrome in Australian fur seals (Arctocephalus pusillus doriferus) M Lynch, R Kirkwood, R Gray, D Robson, G Burton, L Jones, R Sinclair, JPY | Journal of Mammalogy 93 (2), 504-513 2012 Acanthosis Nigricans Associated with Morbid Obesity and Colorectal Adenocarcinoma J Li, A Yazdabadi, R Sinclair | Case Reports in Dermatological Medicine 2012 2012 Androgenetic alopecia in men and women R Sinclair | Medicine Today 5 (10) 2011 Comparative analysis of paracrine factor expression in human adult mesenchymal stem cells derived from bone marrow, adipose and dermal tissue STF Hsiao, A Asgari, Z Lokmic, R Sinclair, GJ Dusting, SY Lim, RJ Dilley | Stem Cells and Development 5 2011 Hair loss in women: medical and cosmetic approaches to increase scalp hair fullness R Sinclair, M Patel, TL Dawson Jr, A Yazdabadi, L Yip, A Perez, NW Rufaut | British Journal of Dermatology 165, 12-18 3 2011 Diagnosis and treatments of hirsutism: where are we? M Rashidi, R Sinclair | Expert Review of Dermatology 6 (4), 423-429

Evidence of increased DNA methylation of the androgen receptor gene in occipital hair

JE Cobb, NC Wong, LW Yip, J Martinick, R Bosnich, RD Sinclair, JM Craig, R | British Journal of

Dermatology 165 (1), 210-213

follicles from men with androgenetic alopecia

2011

A/Prof Peter Foley

Publications and Presentations 2011 - 2012 (Journal Articles)

- Foley P, Merlin K, Cumming S, Campbell J, Crouch R, Harrison S, Cahill J. A comparison of cryotherapy and imiquimod for treatment of actinic keratoses: lesion clearance, safety, and skin quality outcomes. J Drugs Dermatol. 10: 1432-8, 2011.
- Papp KA, Reid C, Foley P, Sinclair R, Salinger DH, Williams G, Dong H, Krueger JG, Russell CB, Martin DA. Anti-IL-17 Receptor Antibody AMG 827 Leads to Rapid Clinical Response in Subjects with Moderate to Severe Psoriasis: Results from a Phase I, Randomized, Placebo-Controlled Trial. J Invest Dermatol. 132:2466-9, 2012
- Tan S, Sinclair C, Foley P. Running behind a tourist: leisure-related skin cancer prophylaxis. Br J Dermatol. 167 Suppl 2:70-5, 2012
- Baker C, Cooper A, Chan J, Fischer G, Soyer P, Shumack S, Sidhu S, Wu J, Nash P, Rawlin M, Radulski
 B, Foley P, Treatment goals for moderate to severe psoriasis: an Australian consensus. Australias J
 Dermatol. In Press, 2012

ORDEC Publications

Journals

- Lau MY; Matheson MC; Burgess JA; Dharmage SC; Nixon R Disease severity & quality of life in a follow-up study of patients with occupational contact dermatitis Contact Dermatitis 2011;63:138-45
- Alikhan A; Cheng LS; Ale I; Andersen KE; Bruze M; Eun HC; Goh CL; Goossens A; Lachapelle JM;
 McFadden J; Nixon R; Sasseville D; Maibach HI Revised minimal baseline series of the International
 Contact Dermatitis Research Group: evidence-based approach. Dermatitis 2011; 22:121-2
- Tan S and Nixon R. Allergic contact dermatitis to chromate in a mobile phone. Contact Dermatitis 2011; 65: 246-7
- Tan S, Tam M, Nixon RL. Allergic contact dermatitis to Myroxylon pereirae (Balsam of Peru) in Lucas Papaw Ointment® causing cheilitis. Australas J Dermatol; 2011; 52: 222-223
- Lau MYZ, Burgess JA, Nixon R, Dharmage S, Matheson MC. A review of the impact of occupational contact dermatitis on quality of life. J Allergy 2011: 2011: 964509.
- Slodownik D, Williams J, Tate, Tam M, Frowen K, Nixon R. Textile allergy: the Melbourne Experience. Contact Dermatitis 2011; 65: 38-42.

- Bhaba F, Nixon R.Occupational exposure to laboratory animals causing a severe exacerbation of atopic eczema Australas J Dermatol 2012; 53:154-5
- Keegel T, Nixon R, LaMontagne AD. Exposure to wet-work in working Australians. Contact Dermatitis 2012; 66: 87-94

Book chapters

- Sim M, Tan S, Nixon R. Malignant neoplasms of the skin. In "Occupational Cancers". Eds Sisko Anttila, Paolo Boffetta, Kurt Straif. Springer 2012
- Nixon R, Cahill J and Jolanki, R. Epoxy resins. In "Kanerva's Occupational Skin Diseases". Eds Thomas Rustomeyer, Peter Elsner, Swen Malte John, Howard Maibach. Springer 2012
- Nixon R, Cahill J and Jolanki, R. Polyester resins. In Kanerva's Occupational Skin Diseases". Eds Thomas Rustomeyer, Peter Elsner, Swen Malte John, Howard Maibach. Springer 2012

Dr Michael Rich

Publications and Presentations 2011 - 2012

- 45th Annual Scientific Meeting of Australian College Dermatology Presentation Glabella Treatment with BoNTA, comparing Botox and Dysport.
- 5th Australian Clinical Forum Presentation The Wall (Dermatological Treatments of the Face)
- 8th National Laser & Cosmetic Medicine Conference Presentation nD Yag for Vascular Lesions
- Presentation Usual & Unusual Cases in Dermatology
- Presentation Glabella Treatment with Botox/Dysport and variations of patients.
- Q-Med Conference Presentation
- Cosmetex Conference Laser Symposium chaired Involved in Q & A

Dr Edward Upjohn

Publications and Presentations 2011 - 2012

- American Academy of Dermatology San Diego March 2012, "Perfecting the linear closure" as part of the "Surgical Pearls" session
- Convenor: Australasian College of Dermatologists, Dermatological Surgery and Procedures Workshop, Melbourne 23-24 June 2012

Ms Barbara Radulski

Publications and Presentations 2011 - 2012

- 2012 Presented: Tools and Tips for Nursing Management of Moderate to Severe Plaque Psoriasis,
 Derm Connect International Steering Group, London, England
- 2012 Presented: Systemic Therapies for Psoriasis and PBS Eligibility, Registrars Training Day, Progress and Promise Conference, Sydney, Australia
- 2011 Presented: Psoriasis in IBD, AGW Annual Meeting, Brisbane, Australia
- 2011 Presented: Systemic Therapies for Psoriasis and PBS Eligibility, Registrars Training Day, Progress and Promise Conference, Sydney, Australia

Ms Sue Anderson RN

Publications and Presentations 2011-2012

- Progress and Promise Pfizer Meeting, Sydney July 2011 Speaker –Case Study; Psoriasis and Psoriatic
 Arthritis Dermatology and Rheumatology working together
- Master-class series (Sept, Oct, Nov, Feb & June) presenter Clinical Applications Clinical tools and tips, Application Workshop, Patient education
- Australasian Psoriasis Registry Training, November 2011 Royal Adelaide Hospital, Adelaide SA
- Biologics Clinic Consultancy, February, 2012 Skin & Cancer Foundation Australia, Darlinghurst NSW

Biologics Department

2012 Drugs and Hair Loss

M Patel, S Harrison, R Sinclair | Dermatologic Clinics

2012 What amount of hair do women want?

R Sinclair | British Journal of Dermatology 167 (2), 229-229

2012 Miniaturized hairs maintain contact with the arrector pili muscle in alopecia areata but not in androgenetic alopecia: A model for reversible miniaturization and potential for hair

regrowth

A Yazdabadi, D Whiting, NW Rufaut, R Sinclair | International Journal of Trichology 4 (3), 154

2012 Skin checks

R Sinclair | Australian Family Physician 41 (7), 464, 1

2012 Metoprolol-induced psoriatic nail disease

A Gin, D Gin, R Sinclair | Australasian Journal of Dermatology

2012 Combination therapy with finasteride and low-dose dutasteride in the treatment of

androgenetic alopecia

A Boyapati, R Sinclair | Australasian Journal of Dermatology

2012 The proteomic profile of hair damage

R Sinclair, MJ Flagler, L Jones, N Rufaut, MG Davis | British Journal of Dermatology 166 (s2), 27-32, 1

2012 A novel monilethrix mutation in coil 2A of KRT86 causing autosomal dominant monilethrix

with incomplete penetrance

R De Cruz, L Horev, J Green, S Babay, M Sladden, A Zlotogorski, R Sinclair | British Journal of Dermatology 166 (s2), 20-26, 1

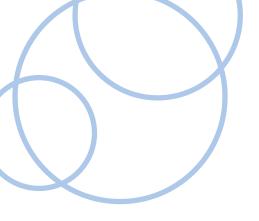
2012 Chemiluminescence from UVA–exposed skin: Separating photo-induced

chemiluminescence from photophysical light emission

KR Millington, LN Jones, RD Sinclair | Journal of Photochemistry and Photobiology B: Biology

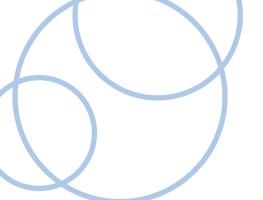
2012 Winding the clock back on female androgenetic alopecia

R Sinclair | British Journal of Dermatology 166 (6), 1157-1158



comparative statistics

clinics	2011/2012	2010/2011
S&CF Inc. Patient Services	25,344	25,133
Occupational Derm/contact services	1,429	1,026
Photography services	1,125	1,200
Total	27,898	27,359
education	_ ,	
No. of sessions	54	52
No. of attendances	1,623	1,580
(Excludes community education)		
research - trials		
No. of clinical trials undertaken	16	11
Value of Clincal Trials (\$)	\$681K	\$300K
australian psoriasis registry		
No. of participating sites	11	9
No. of patients on Registry	563	385



FINANCIALS

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2012

Property, plant and equipment \$ 9,2 Cash and cash equivalents \$ 1,4	0000	202	707
€	7,260,033	\$	9,275,211
	1,421,836	\$	375,445
Trade and other receivables	234,119	\$	306,986
Other assets \$	40,142	\$	21,436
Total Assets \$ 10,9	10,956,130	S	9,979,078

Liabilities				
Borrowings	₩.	4,162,078	↔	4,449,735
Trade and other payables	₩.	428,979	↔	352,112
Employee Benefits	₩	294,032	↔	248,104
Total Liabilities	S	4,885,089	S	5,049,951

Full audited accounts are available on request or can be downloaded from our website. The auditors for Skin & Cancer Foundation Inc. are Nexia Melbourne.

ASSETS

Property, plant and equipmer

■ Cash and cash equivalents

■ Trade and other receivables

Other assets

LIABILITIES



4,929,127

6,071,041

Net Assets

Borrowings

Trade and other payables

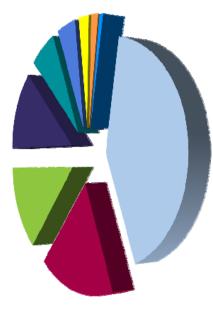
Employee Benefits

STATEMENT OF FINANCIAL PERFORMANCE

Revenue	2012		2011
Medical fees	\$ 2,213,086 \$	↔	2,098,141
Pathology joint venture	\$ 938,274	↔	1,064,687
Grants	\$ 734,736	↔	080'969
Drugs and other trials	\$ 681,006	↔	300,083
Otherincome	\$ 339,456	↔	99,882
Rental income	\$ 236,507	↔	320,858
Donations & fundraising	\$ 130,673	↔	183,908
Conferences & meetings	\$ 85,030	↔	43,159
Interest	\$ 42,124	\$	4,866

Total Revenue	S	5,400,892 \$	S	4,811,664
Expenditure				
Employee benefits expense	\$	3,621,761	↔	3,043,573
Other expenses	\$	885,317	↔	807,114
Finance costs	\$	273,649	↔	290,996
Medical/photographic supplies	\$	243,472	↔	294,046
Depreciation expense	₩	234,779	↔	224,685

Total Expenditure	S	5,258,978 \$	S	4,660,414
Operating Profit	\$	141,914 \$	S	151,250
Other Income/(Expenditure)	S		S	
Net Profit/(Loss)	S	141,914	S.	151,250
Other Comprehensive Income/(Expenditure)	\$	1,000,000	S	
Total Comprehensive Profit/(Loss)	S	1,141,914 \$	S	151,250

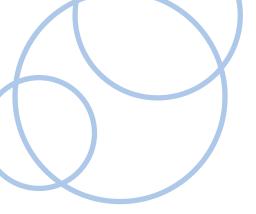


REVENUE

- Medical fees
- Pathology joint venture
- Grants
- Drugs and other trials
- Other income
- Rental income
- Donations & fundraising
- Conferences & meetings
- Interest

EXPENDITURE

- Employee benefits expens
- Other expenses
- Finance costs
- Medical/photographic sug
- Depreciation expense



financial commentary

The operating profit for 2012 was \$141,914, compared to \$151,250 in 2011. The total comprehensive profit of \$1,141,914, includes the \$1,000,000 bequest received from the Estate of the late Hazel Phillips.

The Foundation generated a total revenue of \$5,400,892 for the 2012 year, up \$589,228 on 2011. The principal sources of increased revenue were:

- Medical fees (up \$115K)
- STP, IMG and other training grants from increased registrar numbers (up \$148K)
- Drug & Other Trials income (up \$381K)

Against these increases, the Foundation received less income, primarily from:

- Rental Income, due to departure and replacement of tenants (down \$84K)
- Contact Allergen Bank (down \$74K)
- Donations & Sponsorships (down \$53K)

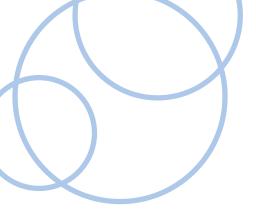
Over the past two years income from the pathology joint venture has reduced by an average of \$152K, due to increased bulk billing and costs. **Test numbers continue to be sound**.

Total expenditure for the year was \$5,258,978, up by \$598,564 on 2011. The major area of increase was in Wages & Salary costs, including doctors sessional payments up 501K on 2011 level of \$2,707K). Six additional doctors came on board, plus an additional registrar and the trials team increased by 5 nurses (plus creation of the co-ordinator position). Previous contract arrangements in relation to selected IT and business development services were brought in house and are now included in salaries.

Key changes in other expenses include: accommodation costs rising by \$36K (due primarily to increased repairs and maintenance (\$17K) and depreciation expenses (\$10K)) and the write off of a bad debt in relation to a former tenant was also incurred. The ongoing review of costs during the year resulted in savings of \$51K in medical/photographic supplies, \$9K in temporary staff costs, \$17K in bank interest and charges and \$18K in software support costs (new contract).

Capital expenditure increased significantly during the year (\$220K), as a result of the development and opening of the Rotary Dermatology Research Centre and associated Education Centre. This sum was offset in part by Rotary grants amounting to \$23K. The balance and a further \$50K payment against the Foundation's existing premises loan (balance \$3,700K) was sourced from internally generated cash flow.

The Foundation's financial position and cash flows have improved during the year, due to the implementation of operational strategies and from the bequest and donations received. It remains sound and in a position to leverage off the solid foundations that have been laid to date.



supporters

The Foundation gratefully acknowledges the generous support of many volunteers, individuals, philanthropic bodies, organisations and the corporate sector. We particularly thank our member dermatologists, many of whom give up their time in clinical services, teaching, education and research.

The Skin & Cancer Foundation Inc. is a not for profit foundation, endorsed as a Deductible Gift Recipient (DGR status) and is an Income Tax Exempt Charity (TEC).

The Foundation gives special thanks to MBE, Little Bourke St. Melbourne for the design and printing of this annual report, and for its valued assistance with Foundation collateral design.

































melbourneskinpathology









THE WILLIAM ANGLISS CHARITABLE FUND









































Skin & Cancer Foundation Inc

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